



PEM in Germany - a success story

STRUCTURAL STEELWORK

MACHINE BUILDING

ENGINEERING

Dear Mustermann,

Under the motto "Industry 4.0", in 2016 the change in steel construction has also arrived in the USA with the successful sale and commissioning of up to now 3 fully automatic welding- and assembly machines. Entrepreneurial spirit and the enthusiasm for innovative products will also lead in the USA to an increase in productivity and a change from manual work steps to the operation of robot-controlled large-scale machines. With the largest order in the company's 40-year history, PEM has set new standards and, just as last year; ZEMAN Celik in Turkey has also contributed towards the overall success of ZEMAN with award-winning projects.

We wish all our business partners and friends a happy and joyful Christmas time; lots of fun and success in further cooperation with Zeman.

Your ZEMAN-Team

Newsletter 2016/3

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What's new from Zeman Celik - the professionals for the manufacturer of steelstructures for general building construction in Turkey

Rixos Eskisehir – 3-time awarded hotel project in Turkey



Altogether there were 3 prizes awarded for this project erected in Odunpazarı – Eskişehir (Turkey) by the company Zeman Celik. On a total area of 41,000m² a hotel was built with 164 rooms, conference rooms, multipurpose halls, a ballroom, a fitness area, bars and restaurants, sales units, administration rooms and parking spaces. The work performed by the company Zeman Celik included the erection of the steel structures for the roof, the wintergardens, the pergolas and various associated building elements as well as the façade construction.

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What's new from ZEMAN Bauelemente – the mechanical engineering specialists and market leader for the latest welding robot systems (innovative robotic applications) in the ZEMAN Group

Great in America by means of SBA – 4 Steel Beam Assembler (SBA) – machines for USA and Canada



Zeman's innovative SBA technology ("Fabrication game changer") was presented for the first time in North America some 5 years ago now. In 2016 came the final breakthrough of this technology in America. Four machines (3x USA, 1x CAN) have already be sold, three of which have been installed and successfully commissioned. Through the additional integration of automatic feeding- and unloading stations, our customers are achieving optimum output and workflow. The statement of one of our customers in the State of Louisiana (Southland Steel, Mr. Joey Lombardo) underscores the success of our SBA machines: **"The machine does exactly what Zeman says it will do. It works and we are very satisfied with our decision."**

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What's new from PEM – the commercial and hall construction professional in the ZEMAN Group

Largest order of PEM Buildings in the company's 40-year history



In Tittmoning in Bavaria (Germany), PEM Buildings is turning the largest order in the company's 40-year history into reality. On an area of 25,900 m² PEM is erecting a production works for the company Brückner Textile, consisting of a steel framework construction on reinforced concrete columns, and an office building of 1,700 m². "From the beginning of negotiations we have placed the wishes of the customer in the foreground and formulated appropriate solutions. This basis of trust was ultimately decisive for the award", rejoiced authorized representative Peter Urban, who, with this large order, prevailed against large German and Austrian competitors. The project should already be completed in Autumn 2017.

[Links to our international companies](#)



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